



Business Outreach Committee (BOC) Contracting Newsletter #16, April 2012

The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area Transportation Agencies.

USDOT BONDING EDUCATION PROGRAM

The Bonding Education Program's goals are to educate small contractors about industry challenges and to assist participants in their efforts to obtain surety bonds, or increase their bonding capacity. The program offers unique workshops that apply to transportation related businesses, but other small businesses will find it valuable as well. Participants will interact with service providers and bond producers, and learn how to conduct business with local, state and federal transportation agencies.

Workshops are April 18, 25, May 1, 8, 16, 23, 30 and June 6 from 4:00 pm to 7:00 pm at MTC Offices, 101 Eighth Street, Oakland, CA 94607.

For program information call Scott Leslie, Project Director at 916.443.5957 / sleslie@calasiancc.org.

To download program materials and application visit <http://procurements.mtc.ca.gov/>
Check out the back side of this newsletter regarding details on Bonding Education!



AC TRANSIT

Facilities Security Guard Services	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
On-Call Planning (construction, maintenance, planning)	UDBE Goal: N/A	Issue Date* TBD	Est. \$: TBD

MTC

511 Traffic Advisory App	UDBE Goal: N/A	Issue Date*: 4/12	Est. \$: TBD
As-Needed Electrical Services	UDBE Goal: N/A	Issue Date*: 4/12	Est. \$: TBD
Landscape Maintenance Services	UDBE Goal: N/A	Issue Date*: 4/12	Est. \$: TBD
FasTrak* Regional Customer Service Center	UDBE Goal: N/A	Issue Date* 4/12	Est. \$: TBD
As-Needed Plumbing Services	UDBE Goal: N/A	Issue Date*: 4/12	Est. \$: TBD

ALAMEDA CTC

1-580 Landscaping Project Construction & Construction Mgmt	UDBE Goal: N/A	Issue Date*: Spring	Est. \$: TBD
City of Alameda Webster Street Project (ITS)	UDBE Goal: N/A	Issue Date*: Spring	Est. \$: TBD
1-80 Procurement Contract (ITS Equipment)	UDBE Goal: N/A	Issue Date*: Spring	Est. \$: TBD
Operate Guaranteed Ride Home Program	UDBE Goal: N/A	Issue Date*: Spring	Est. \$: TBD
Insurance Brokerage Services	UDBE Goal: N/A	Issue Date*: Spring	Est. \$: TBD
I-580 Westbound HOT System Integrator (ITS)	UDBE Goal: N/A	Issue Date*: Summer	Est. \$: TBD
Financial Advisory Services	UDBE Goal: N/A	Issue Date*: Fall	Est. \$: TBD
TOD Technical Assistance Program	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD

GGHBT

Fabricate & Install Replacement Overhead Transit/Wayfinding Signs	UDBE Goal: N/A	Issue Date*: 4/12	Est. \$: TBD
Design & Permitting Support Services-Tidal & Seasonal Wetland Restoration	UDBE Goal: N/A	Issue Date* 4/5/12	Est. \$: TBD
Consultant to Provide Health and Welfare Insurance Broker	UDBE Goal: N/A	Issue Date* 5/6/12	Est. \$: TBD

SAMTRANS/CALTRAIN

Contracted Bus Shuttle Services	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
Printing and Delivery of Magnetic Tickets	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
Insurance Broker Services	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
Contracted Urban Bus Services	UDBE Goal: N/A	Issue Date*: 4/19/12	Est. \$: TBD
Design Review Services	UDBE Goal: TBD	Issue Date*: 3/26/12	Est. \$: TBD

WATER EMERGENCY TRANSPORTATION AUTHORITY (SAN FRANCISCO BAY FERRY)

Passenger Vessel Midlife/Refurbishment	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
Passenger Vessel Interior Retrofit	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
Construction Management Services – Channel Dredging	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD

TRANSBAY JOINT POWERS AUTHORITY

Geothermal Loop	SBE Goal: 40%	Issue Date*: 4/3/12	Est. \$: 1.65M
Grounding System	SBE Goal: 100%	Issue Date*: 4/3/12	Est. \$: 170K
Legal Counsel	SBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
Actuary Services	SBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD

*All Dates subject to change. Check agency websites for more information.

WHERE TO FIND CONTRACTING OPPORTUNITIES:

Alameda CTC:

http://www.alamedactc.org/news_sections/view/2

AC TRANSIT: <http://www.actransit.org/purchasing/>

BART: <http://www.bart.gov/about/business/contracts.asp>

CCCTA: <http://www.cccta.org/>

DELTA BREEZE: <http://www.rivostacity.com/whats-new>

GGHBT: <http://www.goldengate.org/contracts/>

MTC: <http://procurements.mtc.ca.gov/>

SAMTRANS/CALTRAIN: <http://procurement.samtrans.com>

SFMTA: <http://www.sfgov.org/index.asp?page=359>

TJPA: <http://transbaycenter.org/tjpa/doing-business-with-the-tjpa>

VTA: <http://www.vta.org/procurement/solicitations/>

WETA: http://www.watertransit.org/contract_opp.aspx

WESTCAT: <http://www.westcat.org>

SBA BONDING ASSISTANCE INITIATIVE

The California Department of Transportation (Caltrans), in consultation with the Governor's Office of Small Business Advocate, have entered into a Memorandum of Understanding (MOU) with the U.S. Small Business Administration (SBA), to offer a technical assistance surety bond guarantee program to promote increased small business participation in Caltrans, State highway and transit projects.

This initiative is vital to placing more small businesses on the path to full and adequate utilization within California, bringing success to more small businesses, thereby strengthening the State's business community and economy. Further, this initiative provides a viable means to advance the *unimpeded participation of all willing, ready, and able construction contractors and subcontractors, professional architectural and engineering firms, suppliers and truckers, without regard to race, ethnicity, gender, or physical disability to participate in the State's Contracting Program.*

SBA's Surety Bond Guarantee Program helps eligible small businesses obtain bid, performance and payment bonds by guaranteeing surety companies between 70% and 90% of the bond amount. SBA's Surety Bond Guarantee Program contains two components: Prior Approval Program and Preferred Program. For more information, please visit their Web site at www.SBA.gov. Surety companies certified by the U.S. Treasury to issue bonds are eligible to apply for participation in the SBA Surety Bond Guarantee Program. For applications, contact or visit your nearest SBA office listed below:

San Francisco District Office, 455 Market Street, 6th Floor
San Francisco, CA 94105-2420. You can also phone (415) 744-6820.

WHAT IS CALMENTOR?

Calmentor is a Mentor-Protégé Program for architectural and engineering firms (A &E) initiated by Governor Schwarzenegger via Executive Order S-11-06. This program is designed to encourage and support small businesses through voluntary partnerships with established firms. The program is managed by Caltrans District 4 program strives to increase the participation of small architectural and engineering firms in public transportation projects in the Bay Area region. The mission is to increase the pool of certified firms participating in transportation projects by:

- Providing training
- Facilitating mentoring relationships
- Providing opportunities to network with other consultants
- Providing opportunities to learn about non-Caltrans programs

Calmentor has many events each year – the next event is called “**SPEED DATING- II**”. Join Caltrans District 4, special guests from regional public agencies and fellow Calmentor Members on:

Thursday, April 26, 2012 from 4:30 pm - 6:30 pm at VO's Restaurant, located at 59 Grand Avenue, Oakland, CA 94612.

Invited guests include staff from AC Transit, Alameda County Public Works, Alameda County Transportation Commission, BART, Business Outreach Committee, The County Connection, Metropolitan Transportation Commission, Golden Gate Bridge Highway & Transportation District, SamTrans, SFMTA, Santa Clara Valley Transportation Authority, Transbay Joint Powers Authority, and FHWA DOT.

Another opportunity that is available to A & E firms is the Professional Liaison Meeting, which meets quarterly and is held on the last Thursday in January, April, July and October. The meeting provides networking opportunities and information about upcoming A&E contracts to consulting firms. Everyone is welcome to attend this meeting.

For more information on Calmentor, please visit www.dot.ca.gov/dist4/calmentor/

BART IS COMING TO NORTH SAN JOSE!

The Santa Clara Valley Transportation Authority (VTA) received a \$900 million grant commitment from the Federal Transit Administration (FTA) for the BART Silicon Valley Berryessa Extension Project. The grant is the final step in sealing the federal funding “deal” and specifying the annual allocations ranging from \$59-150 million over the next seven years. Today, VTA also received its first \$100 million allocation from the New Starts Funding Program. The FFGA is a multi-year contractual agreement that formally defines the project scope, cost and schedule, and establishes the terms of the federal financial assistance. Execution of the FFGA is the final step before construction on the 10-mile, two station BART extension can begin. The project will break ground on April 12, 2012.

Since 2002, the FTA has worked closely with VTA to design a project that would meet the stringent criteria of the FTA New Starts funding program. In 2011, the Berryessa Extension Project achieved several significant milestones which included advancing into the Final Design phase of New Starts, receiving a funding recommendation in the FY2012 President's Budget, and submitting final documentation for the \$900 million federal funding grant.

For more information about BART Silicon Valley, please contact VTA Community Outreach at (408) 934-2662, TTY (408) 321-2330, or visit www.vta.org/bart.

AGENCY CONTACTS

Alameda CTC:

Seung Cho, Contract
Procurement Analyst & DBE
Liaison Officer
(510) 208-7472 or
scho@alamedactc.org

AC Transit: Phillip McCants
Contracts Compliance Officer
(510) 577-8815 or
pmccants@actransit.org

BART: Ron Granada
Senior Civil Rights Officer
(510) 464-6103 or
RGranad@bart.gov

CCCTA: Janet Madrigal
Civil Rights Administrator
(925) 680-2044 or
madrigal@cccta.org

Delta Breeze: John Andoh
Transit & Airport Coordinator
(707) 374-5337 or
jandoh@ci.rio-vista.ca.us

GGBHTD: Gail Jackson
DBE Program Administrator
(415) 257-4581 or
gjackson@goldengate.org

MTC: Denise Rodrigues
Contract Compliance Manager
(510) 817-5897 or
drodri@mtc.ca.gov

SamTrans: Raymond Lee
DBE Officer
(650) 508-7939 or
leer@samtrans.com

SFMTA: Sheila Evans-
Peguese
Contract Compliance Officer
(415) 701-4436
or sheila.evans-peguese@sfmta.com

TJPA: Eddie Phillips Contract
Compliance Manager
(415) 597.4041 or
EPhillips@TransbayCenter.org

VTA: Kevin Wilson
Office of Small & Disadvantaged
Businesses
(408) 321-5831 or
kevin.wilson@vta.org

WETA: Lauren Duran,
Administrative/Policy Analyst
(415) 364-3191 or
duran@watertransit.org

WESTCAT: Laura Calica
DBE Liaison Officer
(510) 724-3331 Ext. 13 or
laura@westcat.org