



Business Outreach Committee (BOC) Contracting Newsletter #15, January 2012

The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area Transportation Agencies.

California Unified Certification Program Disadvantaged Business Enterprise (DBE)

CERTIFICATION WORKSHOP

The Business Outreach Committee (BOC), with co-sponsor Contra Costa Supervisor Federal Glover and City of Pittsburg, invites you to learn about the DBE Certification Program.

Thursday, January 19, 2012 - 2:30 - 4:30 p.m.

Pittsburg Senior Center, 300 Presidio Lane, Pittsburg, CA

WHY ATTEND?

- Learn how a DBE certification can provide you access to federally-funded projects. New federal requirements coming into effect February 2012 make it even more important for your firm to be certified.
- Bring your DBE certification application or questions and receive one-on-one assistance. Download an application at http://www.caltrans.ca.gov/hq/bep/downloads/pdf/DBE_Application.pdf
- Receive information on upcoming projects from BOC member agencies.

MINIMUM QUALIFICATIONS FOR DBE CERTIFICATION:

(Go to www.CaliforniaUCP.com for complete details)

- Firm must be at least 51% owned and controlled by one or more socially and economically disadvantaged individual.
- Firm must be an independent business.

To register online or sign up for future newsletters and event information visit:

<https://docs.google.com/spreadsheet/viewform?formkey=dDZWWUg2ZF83blhPeTZSYUI5MXF4c0E6MQ>

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES):

Alameda CTC

City of Alameda Webster Street Project	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
I-580 Landscaping Project (Construction Mgmt & Construction	UDBE Goal: TBD	Issue Date* TBD	Est. \$: TBD
Early Right of Way Acquisition Services	UDBE Goal: TBD	Issue Date* TBD	Est. \$: TBD
1-580 Westbound HOT System Integrator	UDBE Goal: TBD	Issue Date* TBD	Est. \$: TBD
Transit Oriented Development Technical Assistance Program	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
I-80 Procurement Contract	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
I-580 WB High Occupancy Toll Project	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD

BART

Procurement of Wide Gauge Locomotives	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Train Operator Uniforms	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Fence Modifications at 1009 East 36 th Avenue	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Procurement of eBART Rail Vehicles	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Translation and Language Interpretation Services	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Real Property Appraisal Services for District Products			
Title and Escrow Services	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Battery Replacement for Train Control Rooms	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
EI Cerrito Plaza Station Sidewalk and Wayfinding Improvements	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
West Oakland Station Floor Elevation Change	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Fire Alarm Renovation Phase 1, M-Line	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD
Site Improvements at Various Stations	UDBE Goal: TBD	Issue Date*: 1/12	Est. \$: TBD

CITY OF RIO VISTA - DELTA BREEZE

Rio Vista Delta Breeze Transit Operations and Maintenance	DBE Goal: 1.5%	Issue Date*: 2/12	Est. \$: 500K
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GGBHTD

Printing of Golden Gate Transit Timetables and Guides	UDBE Goal: N/A	Issue Date*: 1/12	Est. \$: 45K
Improvements to Berths at San Francisco Ferry Terminal	UDBE Goal: N/A	Issue Date* 1/12	Est. \$350K
Armored Carrier Collection Services	UDBE Goal: N/A	Issue Date* TBD	Est. TBD
On Board Security Services for Golden Gate Ferry	UDBE Goal: N/A	Issue Date* TBD	Est. TBD

SAMTRANS

Insurance Broker Services	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
Design Services and Design Review Services	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
Two Packaged Heat Pumps	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
Provide Ridership Research and Survey Services	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD

WHERE TO FIND CONTRACTING OPPORTUNITIES:

Alameda CTC: http://www.alamedactc.com/app_pages/view/15

AC TRANSIT: <http://www.actransit.org/purchasing/>

BART: <http://www.bart.gov/about/business/contracts.asp>

CCCTA: <http://www.cccta.org/>

DELTA BREEZE: <http://www.riovistacity.com/whats-new>

GGBHTD: <http://www.goldengate.org/contracts/>

MTC: <http://www.mtc.ca.gov/jobs/>

SAMTRANS: <http://procurement.samtrans.com>

SFMTA: <http://www.sfgov.org/index.asp?page=359>

TJPA: <http://transbaycenter.org/tjpa/doing-business-with-the-tjpa>

VTA: <http://www.vta.org/procurement/solicitations/>

WETA: http://www.watertransit.org/contract_opp.aspx

WESTCAT: <http://www.westcat.org>



USDOT Guidance On Small Business Requirements

USDOT has issued new guidance documents to clarify certain provisions and requirements of their DBE Programs pursuant to 49 CFR Part 26. These DBE programs involve opportunities for small and disadvantaged businesses to bid on, and be involved as subcontractors in various transportation related construction projects. Under its Final Rule implemented in January of last year, the USDOT made mandatory a requirement that DBE programs include a small business element. The guidance documents address a number of issues, including questions regarding the requirements associated with the small business element of the program. Please visit for more details: [http://fta.dot.gov/documents/Guidance - Small Business Element 12-6-11.pdf](http://fta.dot.gov/documents/Guidance_-_Small_Business_Element_12-6-11.pdf)

What are the Benefits of Being a Certified Disadvantage Business Enterprise?

The U.S. Department of Transportation (DOT) requires that recipients of federal transportation dollars establish a Disadvantaged Business Enterprise (DBE) program as part of efforts to eliminate inequalities in contracting and procurement. The goal of these programs is to "level the playing field" so that minority-owned and women-owned businesses can compete successfully for contracts offered by transportation-related agencies such as transit districts, congestion management agencies, and cities and counties. Contracts run the gamut from highway construction projects, seismic retrofit of bridges, refurbishing of ferry vessels, and installation of underground tanks and other infrastructure, to design, engineering, and environmental projects, to other professional and non-professional services. There are opportunities for both prime contractors and subcontractors on many of these contracts.

Effective January 1, 2002, the California Unified Certification Program (UCP) went into effect, which created a *One Stop Certification* process. The UCP eliminated the need for firms to acquire multiple DBE certifications throughout California by the creation of a reciprocity agreement among all agencies (California UCP member agencies) that receive funding from DOT. Simply stated, a DBE certification issued to a firm in California will be accepted by all other California UCP member agencies. DBE certified firms are placed in the California UCP database maintained by the California Department of Transportation (Caltrans). All California UCP member agencies, as well as firms and agencies in both private and public sectors, use this database to locate DBE businesses.

Every three years, transportation agencies that receive federal funding are required to evaluate their federally-funded contracting opportunities and to determine the level of DBE participation that might be anticipated for these contracts. Overall goals are predicated on availability of DBE firms: the greater the number of DBE firms, the higher the DBE participation goal.

Although being a DBE does not guarantee a contract, it gives your firm expanded exposure. When marketing your company, you can use your certified status as a "foot in the door" when introducing your firm to prime contractors.

DBE certification can help you increase your business opportunities, such as being offered assistance and advice about procurements and procurement practices and policies, receiving advance notice of upcoming projects, participating in one-on-one contacts with agency staff, and being contacted by prime contractors to meet goal requirements.

Learn more about the Disadvantaged Business Enterprise program at www.californiaucp.org.

To download a DBE certification application, visit:

http://www.caltrans.ca.gov/hq/bep/downloads/pdf/DBE_Application.pdf

Agencies that can certify include BART, SamTrans, SFMTA and VTA. Please contact those agencies directly.

MTC New Regional Agency Headquarters

The Bay Area Toll Authority (BATA) has purchased the building at 390 Main Street in San Francisco's South of Market area at a price of \$93 million and will contribute funds to the Bay Area Headquarters Agency (BAHA) to purchase and redevelop it into a regional agency headquarters. In that agreement, BATA agreed to contribute an additional amount of up to \$74 million to cover system and seismic upgrades to the facility, along with tenant improvements and relocation expenses, including contingencies. For more information about the Regional Agency Headquarters project and associated contract opportunities, please visit: http://www.mtc.ca.gov/news/current_topics/9-11/headquarters.htm

The BOC wants your help to make sure this newsletter brings you the information you want. Send suggestion and topics to improve newsletter content to: John Andoh, City of Rio Vista at jandoh@ci.rio-vista.ca.us.

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